

EXCELLENCE IN COACHING

UNLOCKING THE SECRETS OF INVENTORY REPORTS AND CONTROLS

by Charles Owen



Technical Level:

Easy

Intermediate

Advanced



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Agenda



- ❑ Goals: Tighter inventory control
- ❑ Methods for stronger inventory management
- ❑ Advantages of better inventory management
- ❑ Insight into new proactive tools
- ❑ Paladin Point of Sale Demonstration



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Today's Goals

**A dream
becomes a goal
when action is
taken toward
achieving it...**

- ☐ Tighten up our largest investment
- ☐ Prevent overstocking
- ☐ Reduce “product outs”
- ☐ Use Paladin’s reporting to see and act on the health of your inventory



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Methods for Better Inventory Management



- ☐ Review your stock
- ☐ Conduct routine cycle counts
- ☐ Use Paladin's suggested ordering
- ☐ Assess & measure your inventory
 - ☐ Negative stock on hand report
 - ☐ Inventory count list report
 - ☐ Slow movers report
 - ☐ Shrinkage report
 - ☐ Inventory valuation report



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Advantages of Better Inventory Management



- ☐ Puts more money in your pocket
- ☐ Increases customer spending:
Encourages customers to buy more products, more often
- ☐ Generate increased profits
- ☐ Thwart invoice losses before they get out of hand



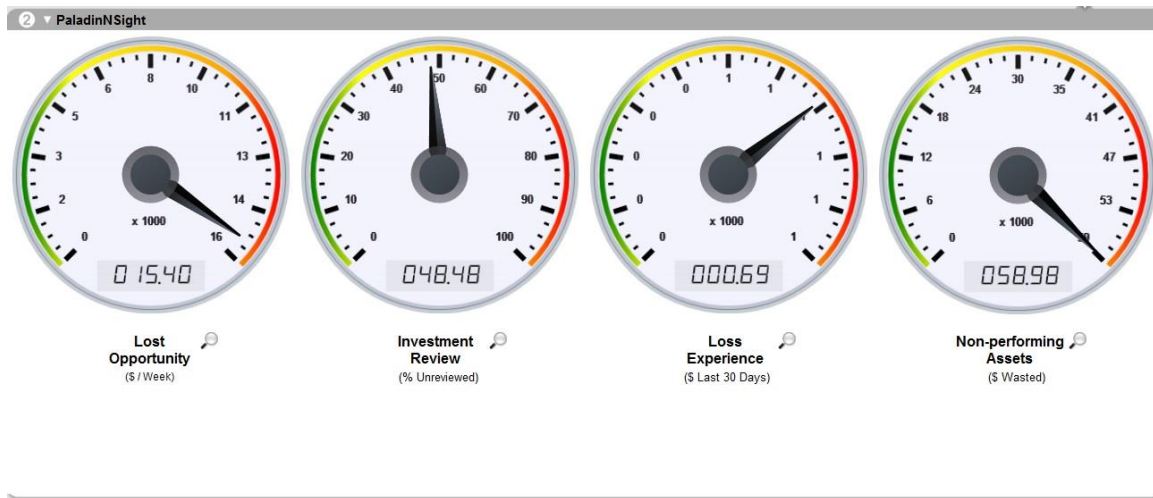
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Coming in November...

PaladinN Sight



□ Mark your calendar!

- Monitor the health of your inventory with the new PaladinN Sight™ dashboards
- Tools to simplify inventory management
- Available in current release >9308
- WEBINAR: Tuesday, Nov 10, 2015
9:00 AM - 9:45 AM PST



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End

Recording available at:
paladinpointofsale.com/webinars

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