

An introduction to the Spring 2019 Release

Charles Owen

WHAT YOU'LL LEARN

New Integrations

- EZ-AD
- Deputy
- Point of Rental
- True Value Rewards
- Best Rewards

New Features & Updates

- Purchase Orders
- Invoice & Quote
- Customers
- Reports
- Bin Tags



We're rolling out the Spring 2019 Release

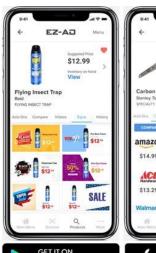
The Paladin Spring 2019 Release will be installed in all stores in the next few weeks.

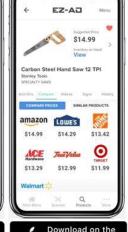
When it's available in your store, you'll receive a special email announcement.



EZ-AJ®

Digital signage + mobile app





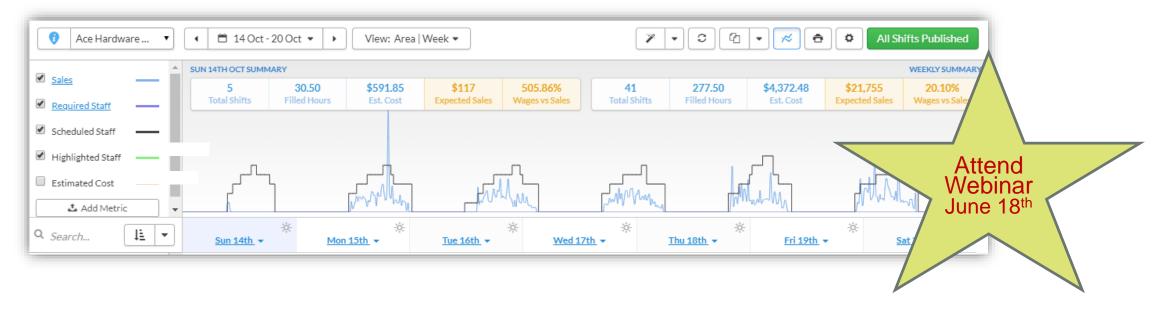


- Easy-to-use suite of marketing technologies.
- In-store digital signage, video, print signs, realtime inventory, pricing and competitive price comparison—all from a single app.
- Sync your POS data & display products in your store.
- Collect customer information through a Spin To Win game. Customers love to win!
- Connect any USB barcode scanner & scan to view price comparisons & videos.





Time clock & employee scheduling



Our integration with Deputy leverages your data to graph forecasted sales and build optimized employee schedules.





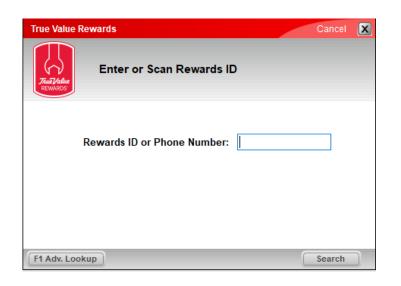
Rentals Management

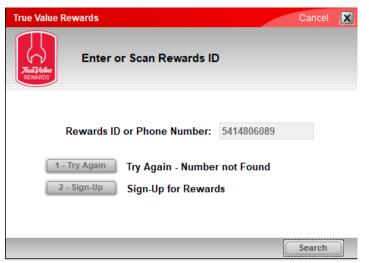
- Integrated billing and invoicing
- Reporting (Gain/Loss, ROI, utilization, customer information, etc.)
- Schedule Maintenance
- Kits (tracking component pieces)
- Contracts



Rewards member lookup|sign up: Invoice/Quote

Look up any True Value Rewards customer online or sign them up instantly when they make a purchase. If they are found online, but are not in your customer database, they can easily be added.



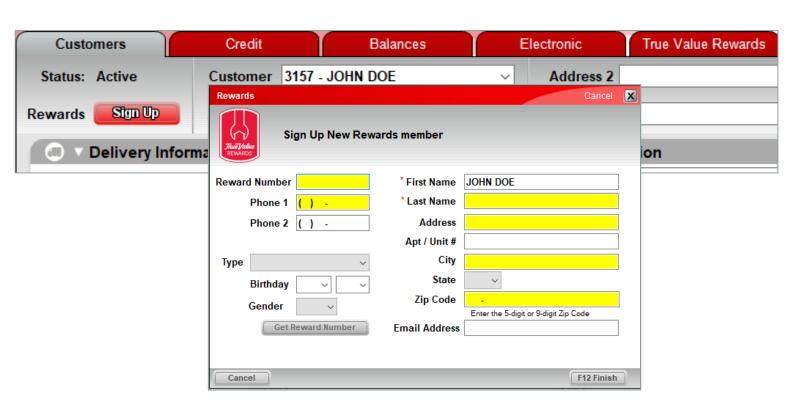


Rewards		Cancel X
Sign Up New	v Rewards member	
Reward Number	* First Name	⊘
Phone 1 (541) 480-6	089 * Last Name	
Phone 2 () -	Address	
	Apt / Unit #	
Туре	City	
Birthday ~	State	~
Gender	Zip Code	-
Get Reward Numb	er Email Address	Enter the 5-digit or 9-digit Zip Code
Cancel		F12 Finish



Rewards member sign up: Customers

Sign up a customer as a rewards member directly from their customer account. You can also view and edit their rewards member information on the **True Value Rewards** tab.

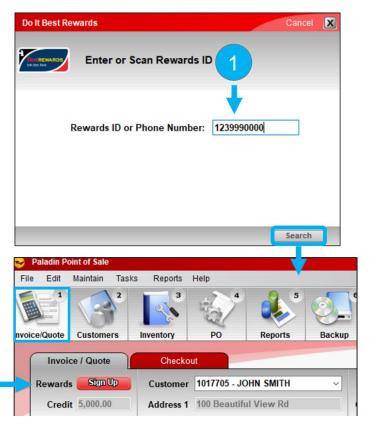


	J Rewards
Status: Active	Customer 1 - RICHARD SMITH
Rewards 1981440216	Address 1 1234 SE Oregon Rd
⊕ ∨ Customer Rev	vards Card
First Name:	
Last Name:	
Birth Date:	Apr ~ 11 ~
Profile Status:	
Gender:	Unknown

True value



Rewards member lookup: Invoice/Quote



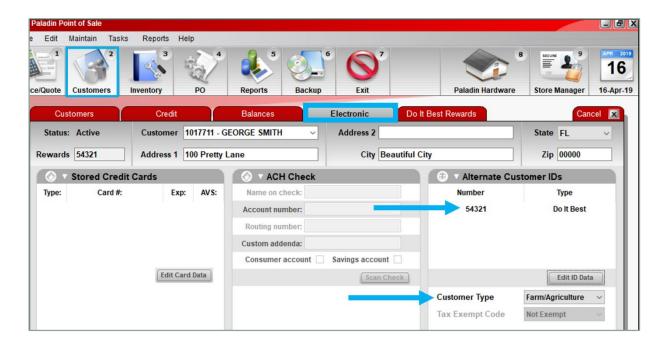
Look up Do It Best Rewards members in your customer database or sign them up when they make a purchase.

	vhen availa	n is auto-filled, able.		2			mber and r's information.
Reward Number 45678		JOHN SMITH 100 Beautiful View Rd Happy Town NE Nebraska 00000- Enter the 5-digit or 9-digit Zp Code john.smith@paladinhardware.cc	•	Pho Type Mar	ne 1 (123) 999-0000 ne 2 () -	First Name Last Name Address Apt / Unit # City State Zip Code Email Address	JOHN SMITH 100 Beautiful View Rd Happy Town NE Nebraska 00000. Enter the 5-digit or 9-digit Zip Code john.smith@paladinhardware.cc



Rewards member info: Customers

View or edit a customer's Best Rewards information in the **Customers** module on the **Electronic** and **Best Rewards** tabs.

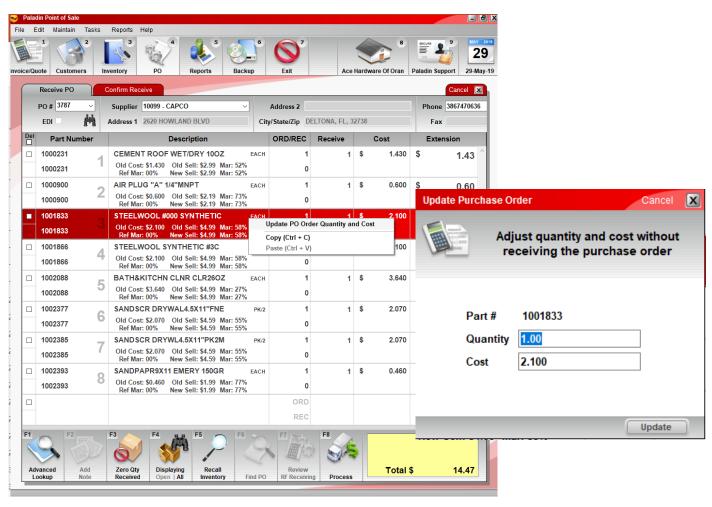




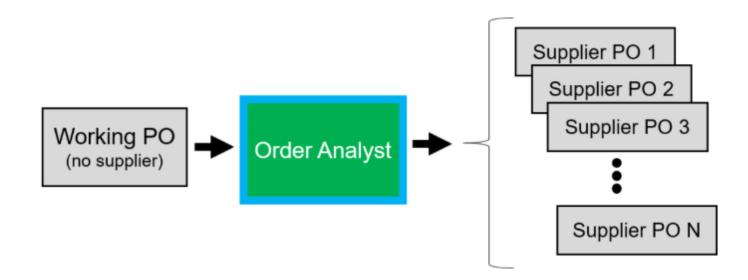


Purchase Orders: Edit the quantity and price on a sent PO

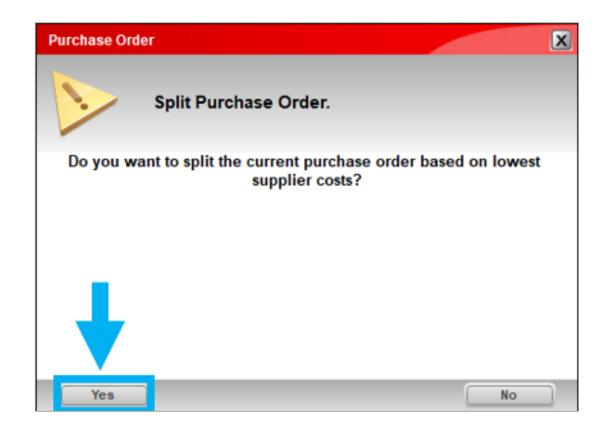
Change and save an order item's quantity and price on a PO that was already sent to your supplier.

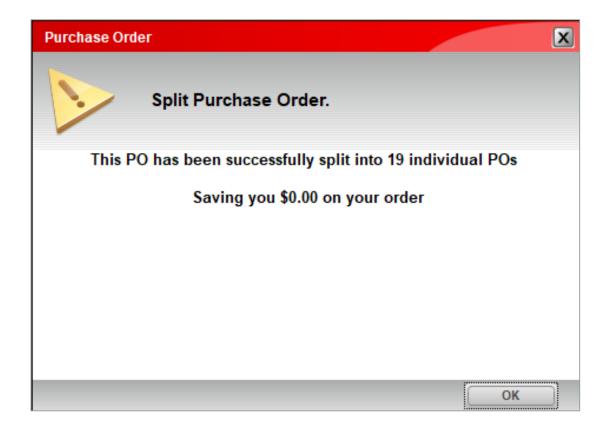


Instantly create ready-to-buy supplier purchase orders for suggested order items or a *purchase order without a selected supplier* with Order Analyst.







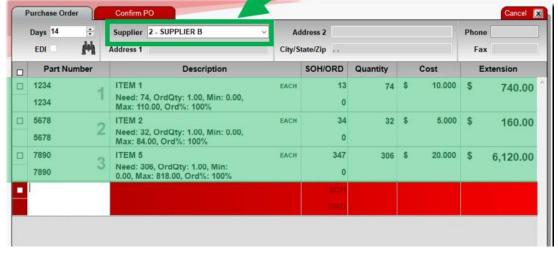






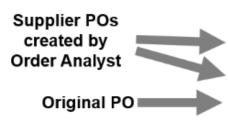
Items are split based on their Primary Supplier, **Supplier 1**.

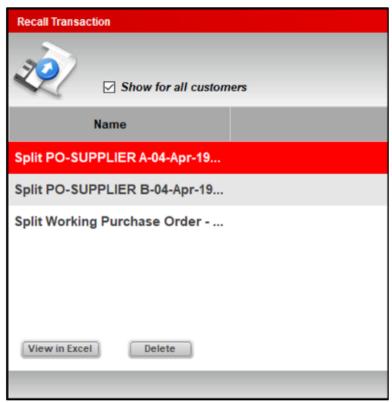






After the individual supplier purchase orders are created, a completion message will appear and the original and new purchase order names will have the prefix **Split**.

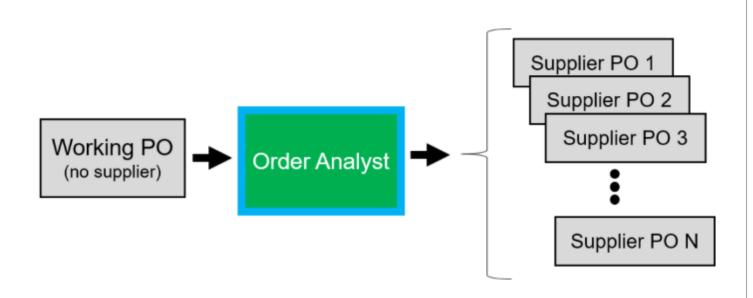






Purchase Orders: Order Analyst Part 2 (Best cost)

Compare supplier costs across your EDI systems automatically and always order from the lowest-cost EDI supplier with Order Analyst.

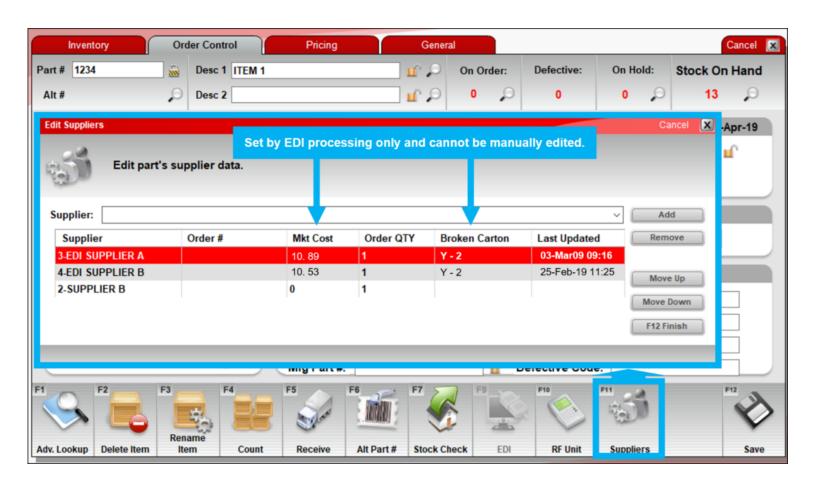


Note: The lowest-cost EDI Supplier feature is currently available when you have one or more of these EDI Suppliers:

- Ace Hardware
- Orgill Hardware
- True Value Hardware

Others added upon request.

Purchase Orders: Order Analyst Part 2 (Best cost)

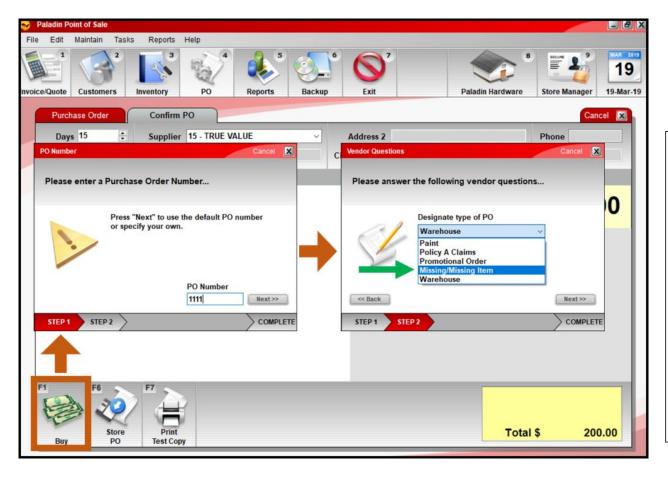


Mkt Cost and Broken
Carton code are autopopulated through EDI the
first time EDI is processed
after this update.

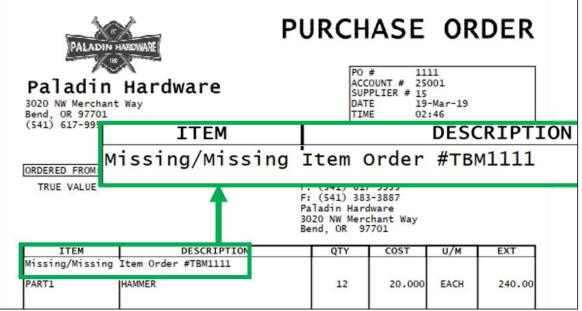
IMPORTANT:

If only one EDI vendor exists on the inventory item, Order Analyst will order from the EDI vendor, whether it was cheaper than a non-EDI supplier or not.

True Value Purchase Orders: Report missing order items



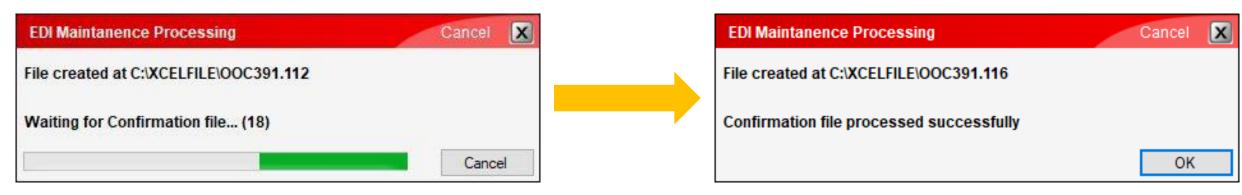
Select a new purchase order type to automatically notify True Value when a purchase contains unreceived items.



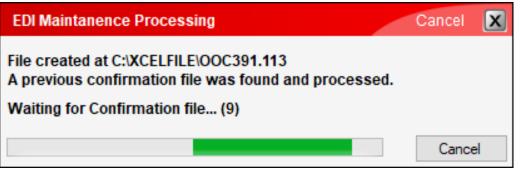


True Value Purchase Orders: PO received confirmation

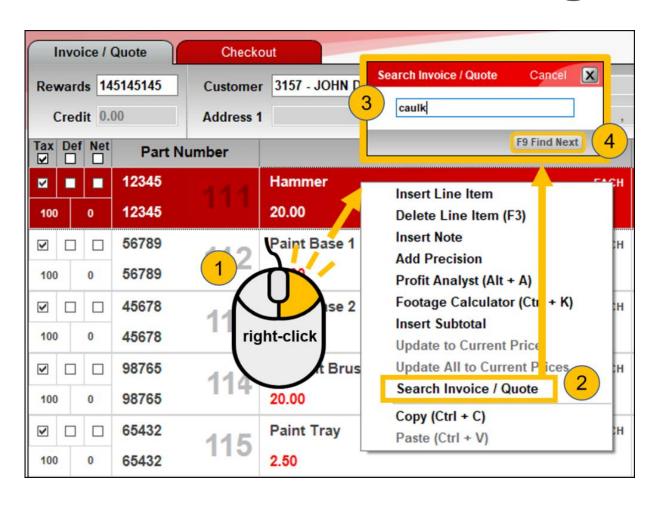
A new EDI processing message provides immediate verification that your purchase order was successfully delivered to True Value Hardware.



If the 1st window is closed before the confirmation is received, you will see this message the next time you place an order:



Invoice & Quote: Right-click search feature

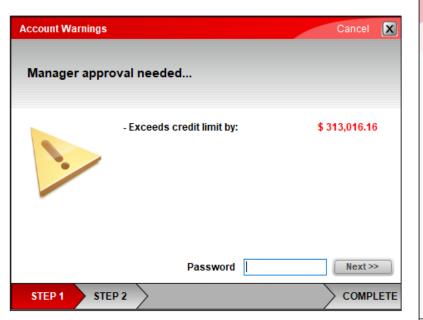


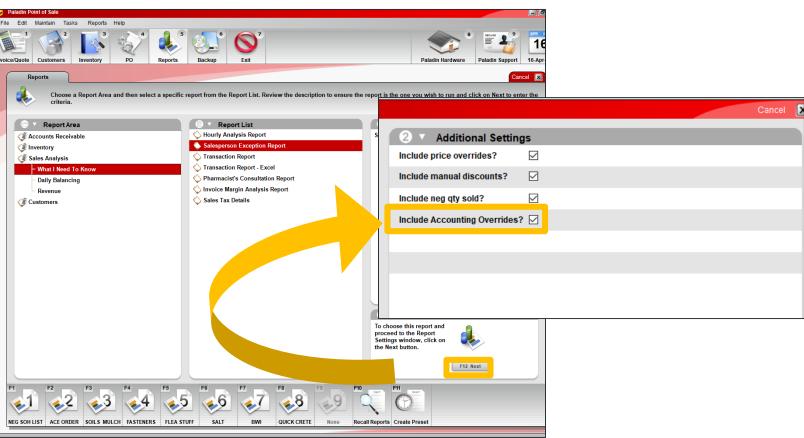
Quickly search for a part number or description with this new quick access (right-click) menu feature.



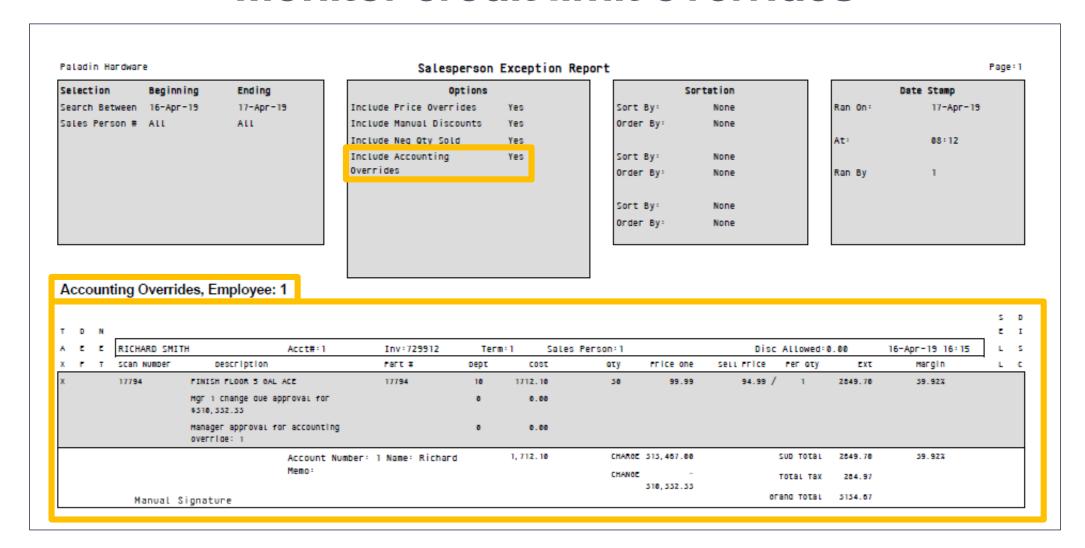
Monitor credit limit overrides

Manager overrides for exceeded credit limits will appear on invoices and in the Salesperson Exception Report.





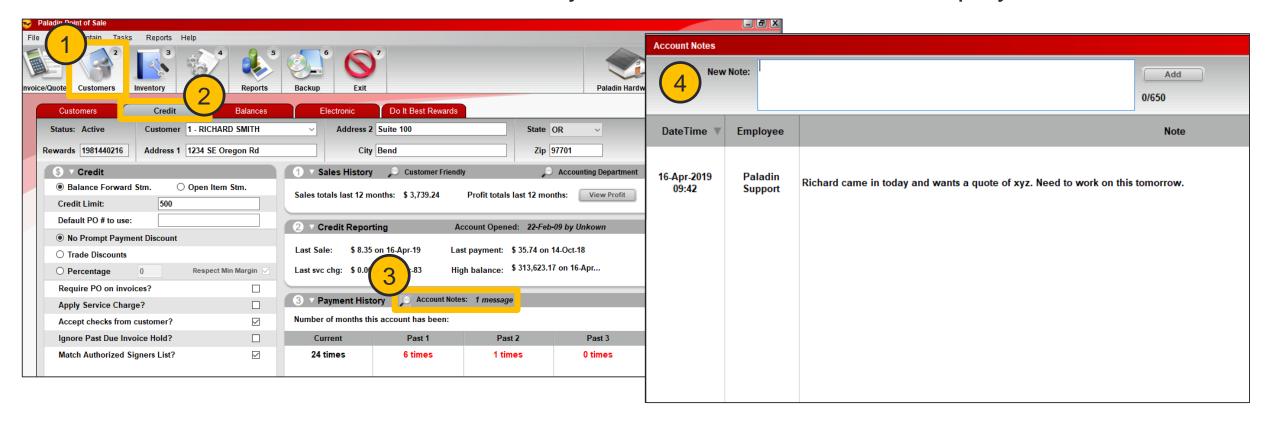
Monitor credit limit overrides





Customers: Account Notes

Add ongoing notes about a customer and maintain a historical record in their account. A new account note feature lets you enter, review and exchange detailed, time-stamped notes about a customer with your accountant and other employees.

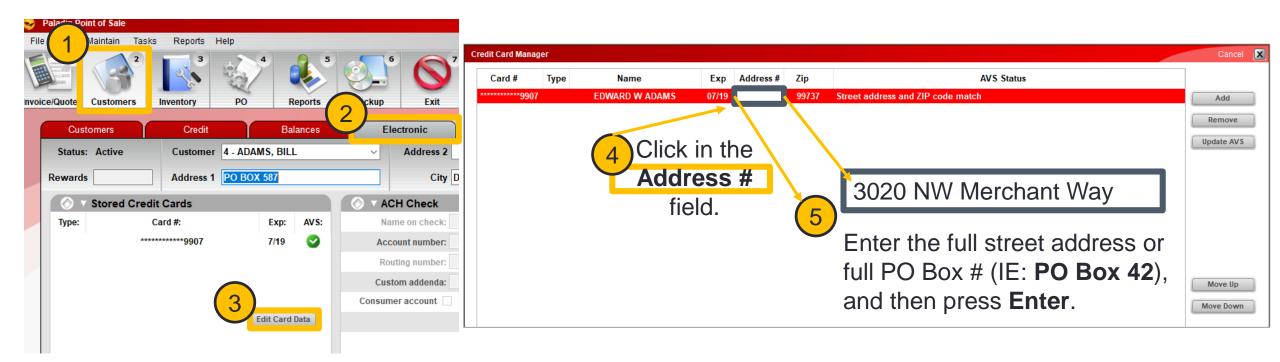




Customers: Address Verification System Update

In a customer account's **Electronic** tab, you can enter a full alphanumeric street address, or post office box address, for credit card AVS verification.

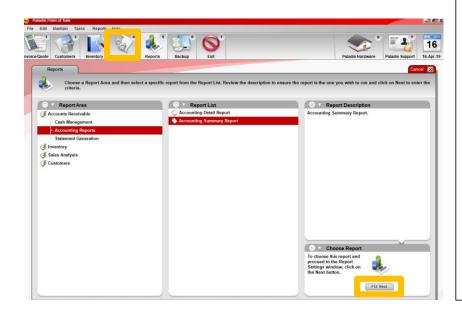
If you use WorldPay end-to-end (E2E) credit card processing, you can enter all AVS address verification information in the customers' account in Paladin Point of Sale, and not just the credit card terminal.





Reports: Account Summary Report Update

View taxable and non-taxable subtotals, the sales tax total, and the service charge total at the bottom of the report.

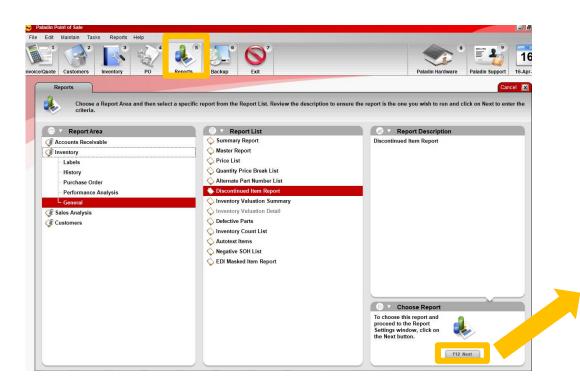


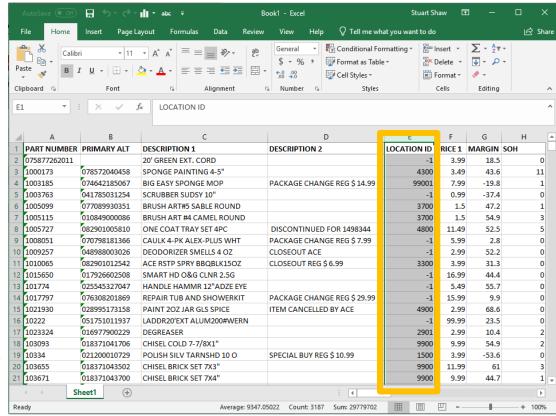
	TOMER ACT VME NO	ACCOUNT BALANCE	SINCE LAST STM	DISCOUNT OFFERED	CURRENT	PAST DUE ONE	PAST DUE TWO	PAST DUE THREE	STATEMENT BALANCE	LAST PAY DATE	LAST PAY AMOUNT
CUSTOMER - 88	88	22.33	22.33	0.00	0.00	0.00	0.00	0.00	0.00	26-Jan-19	-8.51
CUSTOMER - 91	91	-23.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19-Sep-17	-5.00
USTOMER - 95	95	532.48	2.28	0.00	530.20	0.00	0.00	0.00	530.20	12-Feb-19	-806.33
CUSTOMER - 97	97	124.51	74.61	0.00	49.90	0.00	0.00	0.00	49.90	26-Jan-19	-152.06
USTOMER - 108	108	37.98	0.00	0.00	37.98	0.00	0.00	0.00	37.98	26-Mar-18	-34.17
USTOMER - 110	110	38.28	0.00	0.00	38.28	0.00	0.00	0.00	38.28	07-0ct-17	-2.77
USTOMER - 113	113	562.30	357.50	0.00	204.80	0.00	0.00	0.00	204.80	07-Feb-19	-355.40
CUSTOMER - 121	121	50.30	50.30	0.00	0.00	0.00	0.00	0.00		09-Feb-19	-134.79
CUSTOMER - 296	296	189.10	10.89	0.00	178.21	0.00	0.00	0.00	178.21	22-Jan-19	-250.54
CUSTOMER - 682	682	319.74	0.00	0.00	214.38	0.00	0.00	105.36	319.74	30-Jan-19	-65.93
CUSTOMER - 1078	1078	72.86	72.86	0.00	0.00	0.00	0.00	0.00	0.00	10-Feb-19	-106.43
USTOMER - 1081		3605.15	0.00	0.00	0.00	0.00	800.00	2805.15	3605.15	21-Sep-18	-125.60
USTOMER - 1082		262.32	0.00	0.00	17.77	99.45	119.64	25.46		25-Aug-18	-42.00
CUSTOMER - 1177		-19.44	0.00	0.00	0.00	0.00	0.00	0.00		12-Feb-19	-237.71
CUSTOMER - 1785		-277.95	0.00	0.00	0.00	0.00	0.00	0.00		15-Dec-03	0.00
CUSTOMER - 1962		54.67	4.04	0.00	50.63	0.00	0.00	0.00	50.63	25-Jan-19	-54.22
USTOMER - 2114		18.22	1.90	0.00	16.32	0.00	0.00	0.00		25-Jan-19	-42.96
USTOMER - 3052	3052	93.47	93.47	0.00	0.00	0.00	0.00	0.00	0.00	15-Feb-19	-134.01
	TOTALS	330763.11	318240.48	0.00	6914.40	705.10	1823.79	3448.08	12891.37		
	Taxable Sales	321591.63									
	NonTaxable Sales	9555.77									
	Partial Payments	-437.60									
	Unused Payments	-32.42									
	Service Charges	85.73									
	Sales Tax Applied	767.84									



Reports: Discontinued Items Report Update

Newly-added location codes help you easily find discontinued items.



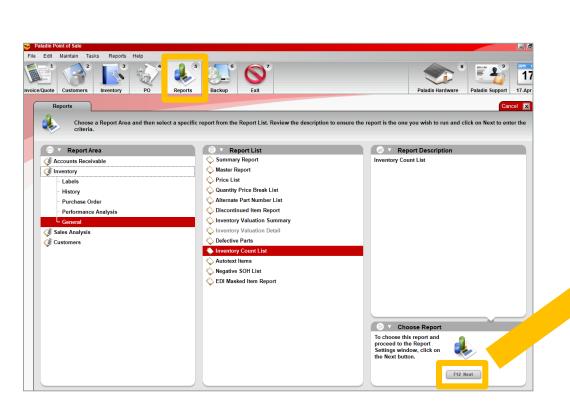


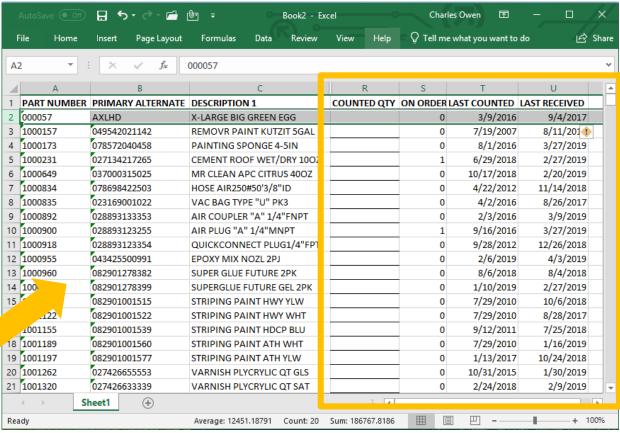


Reports: Inventory Count List Update

Last Counted and Last Received dates for items appear in the Excel report.

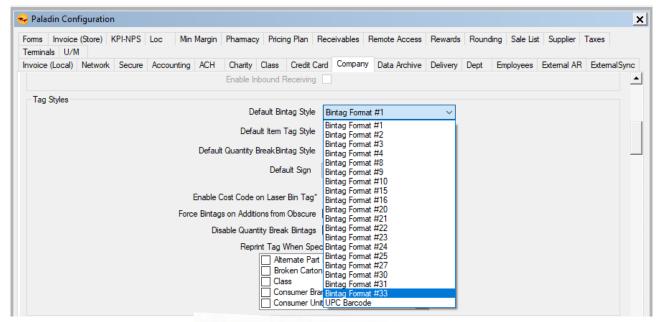
A blank Counted Qty column prints on the report for manual inventory counts.







Bin Tags: Bin Tag Style #33



10111 578912
PAINT BRUSH FOA KING BENJA

082826000068
016 \$0.99

A new bin tag #33 is available for desktop and portable printers.

To view the complete list of bin tags, labels and more, click the link:

LTSR catalog

or

go to http://portal.paladinpos.com and search for "LTSR", then click on:

"LTSR catalog for labels, tags, signs, and reports"



Recording available at: portal.paladinpos.com/webinars

Check out our

Spring 2019 Release Guide
on the Help Portal