

## **Promote Your Products Online With Pointy**



Jeff Rogers Marketing, Sales & Partnerships Director January 7, 2020



## WHAT YOU'LL LEARN

- Introduction to Pointy
- What is the integration with Pointy?
  - Benefits
  - Features
- Pointy demonstration
- How to sign up: pointy.com/paladin
  - Setup
  - Cost





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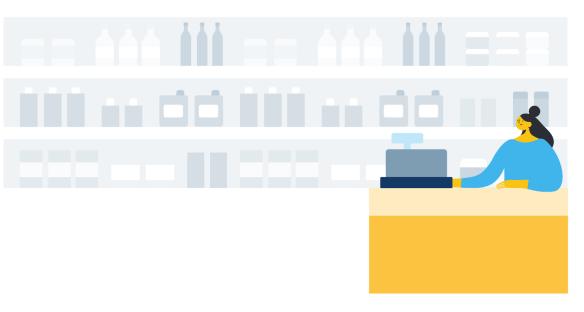




#### The customer's path to purchase has changed

More and more people are beginning their purchase journey

online.







#### What shoppers expect from local retailers online

According to a **Global Retail Insights Survey** by **Google** (March 2019):

- **36%** of online searchers wish retailers would do a better job of sharing product inventory information.
- Furthermore, **45%** said that they go to the store instead of buying online when they want something quickly.





# Pointy has digitized over 3 million products (and counting...) to help satisfy these online customer demands on retailers.



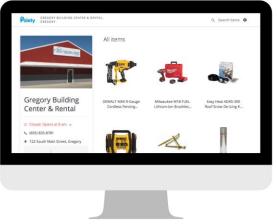




## The integration with Pointy









- Pointy and Paladin communicate via a custom API (application programming interface).
- Pointy receives SKU information from your inventory and finds a name and image to match each product.
- Pointy then adds each of these products to your Pointy Page and optimizes them to appear in local Google searches.
- Sales and inventory data is sent from Paladin to Pointy daily and your new products are updated automatically on your Pointy page.



## Pointy features & benefits

#### **CORE POINTY SERVICE**

Pointy page

Google search optimization

Real-time analytics in the retailer dashboard

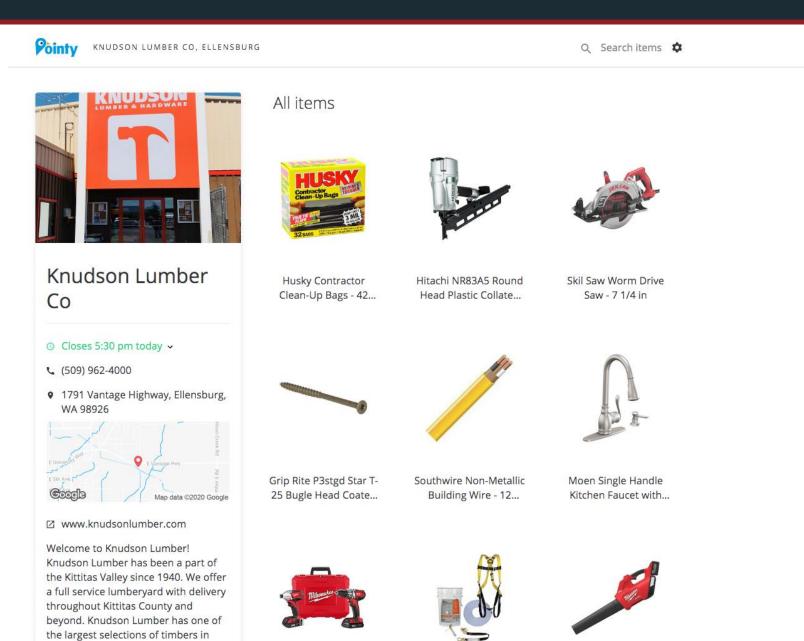
See What's In Store

#### PREMIUM FEATURES

Pointy Product Ads (pay per click)

Pointy Pricing Insights (monthly fee)







## How much does Pointy cost?

#### CORE POINTY SERVICE -FREE FOR PALADIN CLIENTS (NORMALLY \$899)

Pointy page

Google search optimization

Real-time analytics in the retailer dashboard

See What's In Store

PREMIUM FEATURES -\$100 FREE CREDIT FOR PALADIN CLIENTS

Pointy Product Ads (pay per click)

Pointy Pricing Insights (monthly fee)



## How do I install Pointy?



Step 1

Go to pointy.com/paladin.



Step 2 Enter your business details.



Step 3 Your Pointy page is created!



#### Step 4

Once everything is set up by Paladin and Pointy, you'll get a verification email to access your Pointy page!



## For more info: pointy.com/paladin



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## Questions?





## Check out our <u>Winter 2019-2020 Release</u> <u>Guide</u> on the Help Portal.

### Expand your Paladin Knowledge:

Stay relevant in retail: Webinars available at: paladinpointofsale.com/retailscience portal.paladinpos.com/webinars

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