

Promote Your Products Online With Pointy



Jeff Rogers Marketing, Sales & Partnerships Director January 7, 2020



WHAT YOU'LL LEARN

- Introduction to Pointy
- What is the integration with Pointy?
 - Benefits
 - Features
- Pointy demonstration
- How to sign up: pointy.com/paladin
 - Setup
 - Cost





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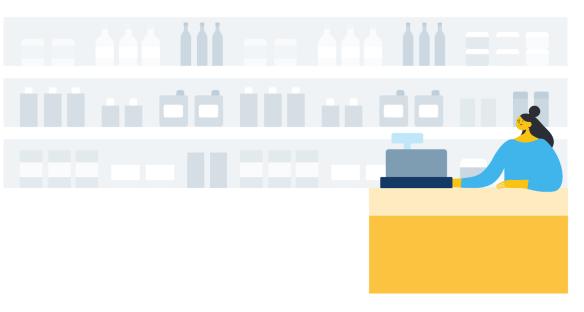




The customer's path to purchase has changed

More and more people are beginning their purchase journey

online.







What shoppers expect from local retailers online

According to a **Global Retail Insights Survey** by **Google** (March 2019):

- **36%** of online searchers wish retailers would do a better job of sharing product inventory information.
- Furthermore, **45%** said that they go to the store instead of buying online when they want something quickly.





Pointy has digitized over 3 million products (and counting...) to help satisfy these online customer demands on retailers.



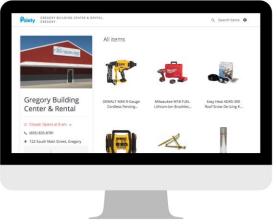




The integration with Pointy









- Pointy and Paladin communicate via a custom API (application programming interface).
- Pointy receives SKU information from your inventory and finds a name and image to match each product.
- Pointy then adds each of these products to your Pointy Page and optimizes them to appear in local Google searches.
- Sales and inventory data is sent from Paladin to Pointy daily and your new products are updated automatically on your Pointy page.



Pointy features & benefits

CORE POINTY SERVICE

Pointy page

Google search optimization

Real-time analytics in the retailer dashboard

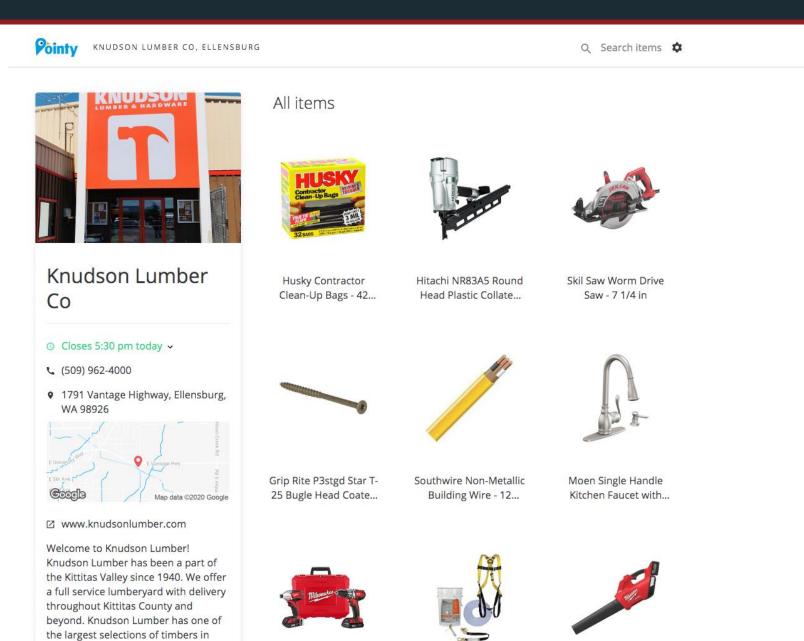
See What's In Store

PREMIUM FEATURES

Pointy Product Ads (pay per click)

Pointy Pricing Insights (monthly fee)







How much does Pointy cost?

CORE POINTY SERVICE -FREE FOR PALADIN CLIENTS (NORMALLY \$899)

Pointy page

Google search optimization

Real-time analytics in the retailer dashboard

See What's In Store

PREMIUM FEATURES -\$100 FREE CREDIT FOR PALADIN CLIENTS

Pointy Product Ads (pay per click)

Pointy Pricing Insights (monthly fee)



How do I install Pointy?



Step 1

Go to pointy.com/paladin.



Step 2 Enter your business details.



Step 3 Your Pointy page is created!



Step 4

Once everything is set up by Paladin and Pointy, you'll get a verification email to access your Pointy page!



For more info: pointy.com/paladin



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Questions?





Check out our <u>Winter 2019-2020 Release</u> <u>Guide</u> on the Help Portal.

Expand your Paladin Knowledge:

Stay relevant in retail: Webinars available at: paladinpointofsale.com/retailscience portal.paladinpos.com/webinars

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