

# Paladin Spring Cleaning Will Improve Business Performance

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# WHAT YOU'LL LEARN

#### Paladin Spring Cleaning

- Why do it and what are the potential benefits?
- Clearing out digital clutter
- Operational alterations
- Computer maintenance
- Reinvest for greater returns
- How can we help:
  - Swifter™ -- Cleans up and thins out the database for major performance improvements
  - ManagedUpdates<sup>™</sup> -- Paladin manages computer updates so you don't have to.



# Why do it?



- Before the digital revolution, spring cleaning your business meant cleaning out your paper files and filling trash cans.
- Even though most of those documents are now stored on computer files, the National Federation of Independent Business (NFIB) says it's still a good idea to ditch those old items.



# What are the potential benefits?



- Performance improvements
- Added security and privacy
- Backup file and recovery protection
- Reduced clutter on the hard drive
- Keep up-to-date with current software
- Help to maintain PCI compliancy
- Better organization and efficiency





# Clearing out digital clutter

- Deleting outdated stored purchase orders. (include auto-saved PO's as well)
- Cancelling outdated sent and open purchase orders.
- Thinning out electronic communications emails and texts.
- Clearing out all old TEMP/TMP files.
- Deleting expired stored quotes, on-holds, and special orders. (activate auto-delete for quotes)

#### File->Setup->Invoice(Store) tab

Enable Async Loading
Enable Quote Numbers
Disable second receipt when signature is skipped
☑ Enable Tax Holiday
Enable Oversold Warning
Filter Oversold Warning by Yard Order Inventory Location
Location: 1 to 1
Delete stored quotes after 0 days (0 = Never Delete)



# Clearing out digital clutter...(continued)



 Remove old backups – (Save backups from both ending and beginning months – 1<sup>st</sup> & 31<sup>st</sup>). Click on the Paladin Backups icon on your desktop or go to:

C:\PaladinPOS\Backups

Spring is the perfect time to clear out that old stuff and make room for the new fiscal year.



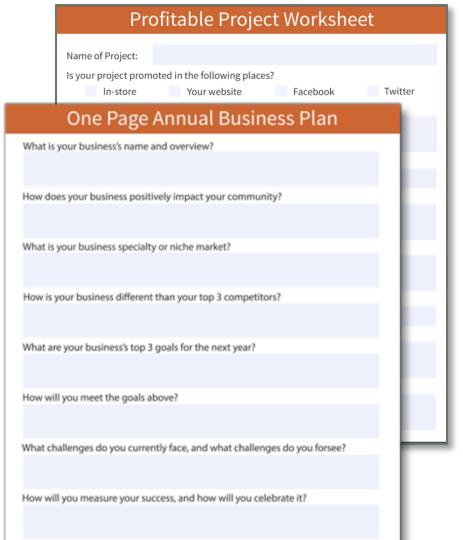
## Operational alterations

small changes can have a big impact

- Re-evaluate your goals and objectives for the current year. (See Paladin Retail Science- Retailer's Toolbox-One Page Business Plan)
- Re-instate cycle counting 4-foot sections daily.
- Use Suggested Ordering (SOR) if not using it.
- Get your receivables in order Print the Accounting Summary Report and start a campaign to get your customers current.
- Run Slow-Movers Report and begin replacing slow movers with items that turn. (See Webinar: Tips & Tricks: Cascading Sales Can Brighten Your Holidays)



# One Page Annual Business Plan



- Paladin Retail Science Retailer's Toolbox-
- https://paladinpointofsale.com/retailscience/home/retailers-toolbox/

#### One-Page Business Plan

A simple outline to help you achieve your goals.

#### Profitable Project Worksheet

 A project outline to line your project up for success.



# Computer maintenance



- Verify Dell drivers are up to date
- Verify Windows 10 or 11 OS is up to date
- Verify Paladin software is up to date
  - Current Build is: 2.2204.4963.4

## Reinvest for greater returns



- Invest in your technology Implement a plan to upgrade your computer devices over the next 12 months. Start with failing devices and slow performers.
- Invest in advanced training and consulting.
   Leverage the self-help tools in the Paladin help portal or contact Paladin for training.
- Invest time in learning more how the Paladin solution can help give you your life back.



#### Swifter™



- Paladin Swifter<sup>™</sup> prevents old data from slowing your system down.
- Obsolete information can cause your POS system to run slowly.
- Paladin Swifter <sup>™</sup> removes the clutter to make your store run faster and more efficiently.
  - Faster searches
  - Faster backups
  - Faster reports
  - Faster ordering



#### Swifter™ ...Continued



Single Store Only \$499

#### Your original data is safe and secure

- 1. A backup of your original data is created and verified.
- 2. A copy of the original data is placed on your business network.
- 3. A second copy is optimized by our technicians.
- 4. The new, optimized data is installed on your system.



## ManagedUpdates™



ManagedUpdates™ Paladin manages Windows updates so you don't have to.

- Test and verify. Pending updates are tested to ensure their performance on your computers.
- Security updates. Windows® updates protect computers from cyberattacks.
- PCI compliance. Installing the latest security patches keeps computer software updated and secure as required in PCI compliance.



#### Next webinar:

# Paladin Pointers: Automating Sales, Promotions and Trade Discounts

June 7 at 9am PT

Register: <a href="mailto:portal.paladinpos.com/webinars">portal.paladinpos.com/webinars</a>



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