

Paladin Helps Manage Customer Jobs

Charles Owen Chief Experience Officer August 16, 2022



WHAT YOU'LL LEARN

Managing Projects/Jobs in Paladin

- Creating projects for accounts.
- Deactivating & restoring projects.
- Applying customer invoices and credits to projects.
- Project reporting by customer.
- Project breakdown with emailed statements.
- Open item accounting by project.
- View invoice payment history by project.
- Getting creative with the project feature.
- Bonus material
- Wrap up



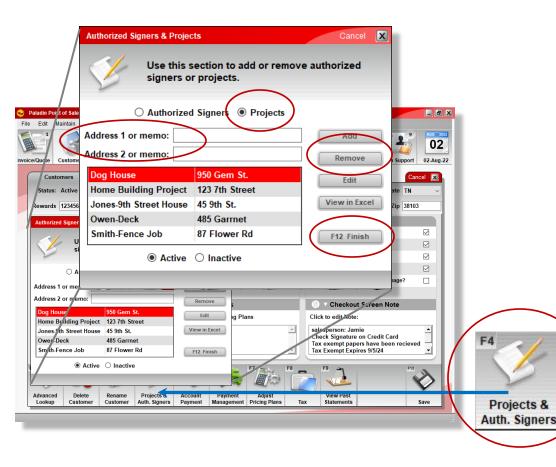
Managing projects/jobs in Paladin



- Contractors builders, plumbers, electricians, painters, et cetera – are constantly moving from job to job and buying supplies for each of their projects.
- B2B suppliers like hardware stores and lumberyards provide these contractors a value-added service by helping manage their project expenses and credits.
- It's also vital for suppliers to accurately manage their accounts receivable.
- Paladin's enhanced project payment management can help do that.



Creating projects for accounts



- Go to: Customer module and press the F4 key or click the Projects & Auth. Signers command.
- Select the
 Projects radio button.
- Select the Add button.
- Enter an **Address** or **Memo** on one or both lines.
 - Press the F12 key or click Finish



Deactivating projects

	Authorized Signers & Proje	cts	Cancel 🔀		
		section to add or remo or projects.	ove authorized		
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Authorized Signer	Jones-9th Street House	45 9th St.	View in Excel		
	Owen-Deck	485 Garrnet			
s	Smith-Fence Job	87 Flower Rd	F12 Finish		
0 A	Active	○ Inactive		page?	
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Frederickson	769 Greg's Road	Edit ig Plans	salesperson: Jamie		
			Check Signature on Credit Tax exempt papers have be	Card	F4
	Active Inactive	F12 Finish	Tax Exempt Expires 9/5/24		
	Active Inactive			F12	2
		count Payment Adjust yment Management Pricing Plans	View Past Tax Statements	Save	Projects & Auth. Signer
					Auto. Signer

- Go to: **Customer** module and press the **F4** key or click the **Projects & Auth. Signers** command.
- Select the **Projects** radio button.
- Select a Project to remove.
- Press the Remove button.

ners

Press the F12 key or click Finish



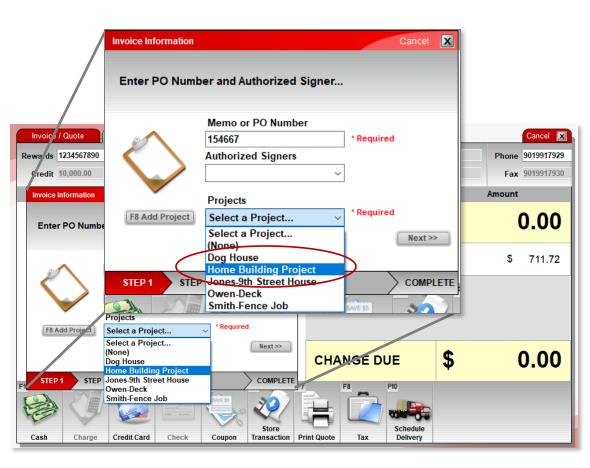
Restoring projects

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	elete Rename tomer Customer	Projects & Acco Auth. Signers Payr			Save		Projects & Auth. Signers

- Go to: Customer module and press the F4 key or click the Projects & Auth. Signers command.
- Select the
 Projects radio button.
- Select a **Project** to restore.
- Press the **Restore** button.
- Press the F12 key or click Finish



Applying customer invoices and credits to projects



- Easily apply projects to customer invoices and credits during the checkout process.
- At checkout, when selecting charge on account (or optionally payment by credit card for charge account customers) the system will automatically prompt to select a

Project. File->Setup->Credit Card tab-

Enable Auth Signer for Credit Cards on File

- This is true for both charges and credits.
- Choose an existing project from the Projects drop-down list or add a new one.
- Press the Next button to continue the checkout process.



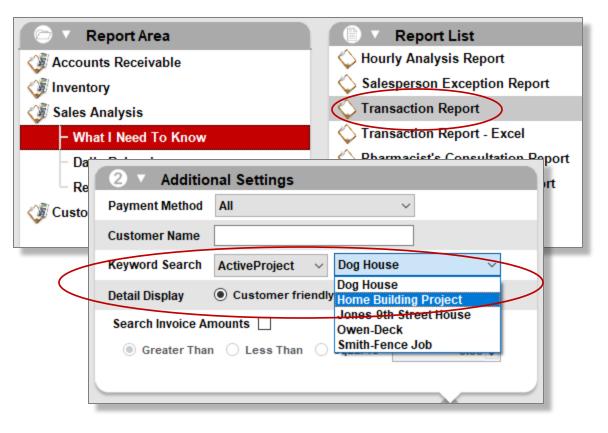
Project listing report from the Customer module

Customers Cr	edit	Balan	ices	Electronic		Cancel 🔀				
Status: Active Custo	mer 1 - BROG	AN CONTR	ACTING ~	Address 2 P.O. Box 12	3	State TN ~				
Rewards 1234567890 Address 1 2230 E BUNKER HILL PL City MEMPHIS Zip 38103										
Recent Sales History	Recent Sales History Cancel									
Projects: All Show Inactive Projects Results										
All Dog House			PO #	Total	Balance	Pmt Type				
28-Jul-Jones-9th Street House			154667	\$3465.00	\$3465.00	CHARGE ^				
29-Jun- Smith-Fence Job			154667	\$27.27	\$27.27	CHARGE				
🔎 29-Jun-22 09:05 Paladin Sup	oport 1	2800	Delivery Adj	\$0.00	\$0.00	CHARGE				
🔎 29-Jun-22 09:02 Paladin Sup	oport 1	2799	154667	\$16.67	\$16.67	CHARGE				
🔎 28-Jun-22 11:21 Paladin Sup	oport 1	2797	Jack Jones	\$29.72	\$29.72	CHARGE				
🔎 22-Jun-22 06:59 Paladin Sup	oport 1	2791	154667	\$38.37	\$38.37	CHARGE				
🔎 16-Jun-22 08:04 Paladin Sup	oport 1	2789	154667	\$25.84	\$25.84	CHARGE				
🔎 02-Jun-22 08:42 Paladin Sup	oport 1	2779	154667	\$47.36	\$47.36	CHARGE				
🔎 29-Apr-22 13:08 Paladin Sup	oport 1	2770	S/O DEPOSIT	-\$3488.00	-\$3488.00	ROACASH				
🔎 27-Apr-22 09:02 Paladin Sup	oport 1	2768	Payment	-\$5000.00	-\$5000.00	ROACHECK				
				Void	Report	Email Done				

- Providing a breakdown of invoices by project is an added service for contractors offering the ability to group and manage their expenses by project.
- To view a <u>listing of project invoices</u> for each customer, go to: Customer module, select the Credit tab and choose the customer friendly Sales History magnify glass.
- Choose a project from the **Projects** dropdown list.
- Press the **Report** button to print to Excel.



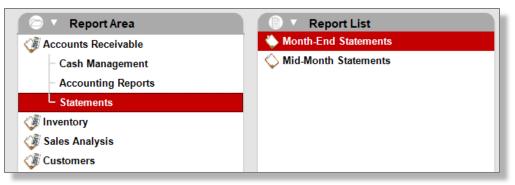
Project invoice detail report from the Reports module



- To acquire a project invoice detail report by project, for a customer, go to: Reports module and select Sales Analysis, What I Need to Know, Transaction Report.
- In the Report Settings, choose a customer by entering in the Customer ID range.
- Then under the **Additional Settings** window, press on the **Keyword Search** drop-down and select ActiveProject, then choose your project from the list to the right.
- Press the F12 key or click the Report button.



Project breakdown with emailed statements





- When statements are emailed, they will automatically include a breakdown report of the projects for each emailed customer.
- To generate a project breakdown report for USPS mailed customers, following the statement run, simply go to the Customer module and press the F9 or click on the View Past Statements button. This will immediately produce both a reprint of the statement and an Excel project breakdown report that can be printed or emailed to the customer.



Note: In process of rolling out to the General Release

Open item accounting by project

Customers	Cre	edit	Balances		Electronic				Cancel 🔀
Status: Active	Custor	ner 1 - BROGAN	CONTRACTING	~	Address 2	P.O. Box 123		State	e TN v
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ayment Managen	nent								Cancel 🔀
S V Charge	e Invoices Hom	e Building Project		O Applied	• Open	0 v Cree	dit Invoices	O Show All	Show Open
Date		roject House	id	Paymen	it	Date 🔻	Invoice #	Original	Unused
28-Jul-21	2558 Hom	e Building Project s-9th Street House	23.60			03-Aug-22	2814	(24.09)	(24.09) 🔷
11-Aug-21	2578 Owe	n-Deck h-Fence Job	92.14		P	03-Aug-22	2813	(5,000.00)	(5,000.00)
27-Aug-21	2598	2.23	2.23		P	29-Apr-22	2770	(3,488.00)	(3,488.00)
30-Aug-21	2600	355.48	355.48		P	27-Apr-22	2768	(5,000.00)	(5,000.00)
31-Aug-21	2602	35.94	35.94			22 Apr 22	2765	(1.000.00)	(1 000 00) 🗡
23-Sep-21	2610	33.96	33.96		P		dit Notes Fie		
28-Sep-21	2621	17.20	17.20		0	Home Buil	ding Project		<u> </u>
04-Oct-21	2624	1,006.32	1,006.32		P				
06-Oct-21	2630	9.78	9.78		<u>_</u>				-
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				Payment	t /				
			Ma	nageme	ent				

- In Open Item accounting you can link a payment or a credit to a project.
- Go to: Customer module and press the F6 key or click on the Payment Management command.
- Under Charge Invoices window, select the Project name from the drop-down menu.
- Then choose the **Credit Invoice** to associate with the **Charge Invoice** for each project.



View invoice payment history by project

Status: Active	Custon	er 1 - BROGAN	CONTRACTING	~	Address 2 P	O. Box 123		State	e TN ∽
ewards 1234567	7890 Addres	s 1 2230 E BUNK	ER HILL PL		City N	IEMPHIS		Zij	p 38103
ayment Managen	nent								Cancel
S V Charge	e Invoices Home	e Building Project		O Applied	• Open	0 V Cred	lit Invoices	O Show All	Show Open
Date	Invoice # No Pr	oject louse	id	Payment		Date 🔻	Invoice #	Original	Unused
28-Jul-21	2558 Home	Building Project	23.60		<u>^</u> ^	03-Aug-22	2814	(24.09)	(24.09)
11-Aug-21	2578 Owen	-Deck -Fence Job	92.14		Q	03-Aug-22	2813	(5,000.00)	(5,000.00)
27-Aug-21	2598	2.23	2.23		P	29-Apr-22	2770	(3,488.00)	(3,488.00)
30-Aug-21	2600	355.48	355.48		P	27-Apr-22	2768	(5,000.00)	(5,000.00)
31-Aug-21	2602	35.94	35.94		P	22 Apr 22	2765	(1 000 00)	(1 000 00) ¥
23-Sep-21	2610	33.96	33.96		P		lit Notes Fie	ld	
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06-Oct-21	2630	9.78	9.78		O v				-
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- Note: In process of rolling out to the General Release
- In Open Item accounting you can produce an Invoice Payment History report by project.
- Go to: Customer module and press the F6 key or click on the Payment Management command.
- Under Charge Invoices window, select the Project name from the drop-down menu.
- Then click the **Invoice Payment History** button on the bottom of the window. It shows both charges and credits.



View invoice payment history by project

	Farmersville Grain & Hardware Company		Applied Credit History			29-Jun-22 08:45:34 AM				
2		Account: 2265	Customer: TEST FOR PROJ 2							
4		Account. 2200	customer. restron rhose							
	Charge Date	Charge Invoice #	Original Charge Amount	Unp	aid Charge Balance	e Credit Payment Date	Credit	Invoice #	Credi	t Payment Amount
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7						27-Jun-22 10:59:20 AM			20	
B						28-Jun-22 10:42:46 AM	165619	9	1.25	
9				-						
0	27-Jun-22 10:56:51 AM	165614	31.78	0		27-Jun-22 10:57:30 AM			5	
2						27-Jun-22 12:40:46 PM	165615	5	26.78	
	27-Jun-22 11:49:27 AM	165616	79.65	46.43	1	28-Jun-22 10:39:01 AM	165615	5	3.22	
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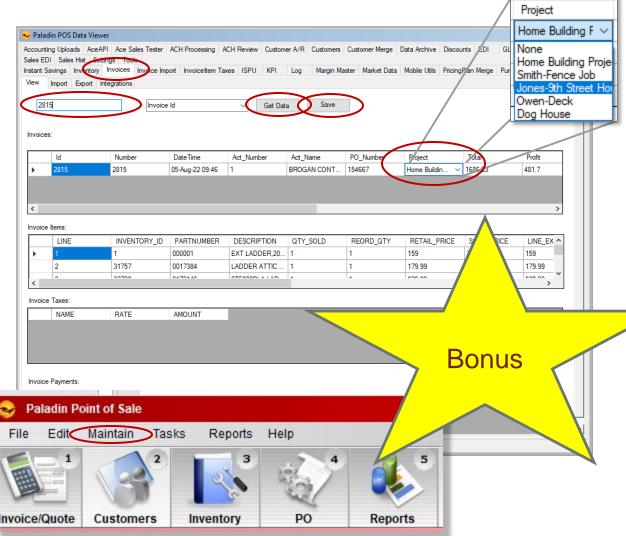
Getting creative with the project feature.

		Ca dd or remove authorize	ncel 🗶	
○ Authorize	d Signers 🔘			
Address 1 or memo:		Authorized Signers & Pro	jects	Cancel
Address 2 or memo:		Use this	s section to add	or remove authorized
3299 Park Ave, Apt 1	Ted Smith, I	signers	or projects.	
3299 Park Ave, Apt 2	Ted Smith,			
3299 Park Ave, Apt 3	Jack Sparro	O Authoriz	ed Signers 💿 Pr	rojects
3299 Park Ave, Apt 4	Jack Sparro	Address 1 or memo:		Add
Active	○ Inactive	Address 2 or memo:		Remove
O Addre		TAX ID 92827262	Exp. 3/20/2024	Edit
		TAX ID 93039332	Exp. 7/1/2013	Luit
				View in Excel
				F12 Finish
		Active	e 🔿 Inactive	

- If project/job-based assignment isn't applicable for your store. There are other ways to use this tool.
- You can help **property management** companies by grouping apartment buildings and apartment numbers.
- Some farmers and ranchers have one or more tax exemption ID's. Add the tax exemption ID and expiration date for easy tax tracking and reporting.



Bonus material



If needed, it is possible to change the Project assignment after finalizing the Invoice.

- Go to: Maintain->DataViewer-> Invoices tab.
- Enter the desired Invoice Id (number).
- Click on the Get Data button.
- Select the desired Project from the drop-down list.
- Press the Save key to save the change.



Where to find more information

http://portal.paladinpos.com

- Detailed written instructions are available on the Paladin knowledgebase.
 - Knowledgebase article (KBA) instructions
 - Webinar presentations

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Next webinar:

Paladin Pointers: Advanced Sales – BOGOs and More

September 13th at 9:00 am PT Register: <u>portal.paladinpos.com/webinars</u>



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