

Paladin Makes BOGOs Work for Your Business

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WHAT YOU'LL LEARN

- Benefits of BOGO sales / How they work
- Types of BOGOs / BOGO template examples

• Buy One, Get One

- Buy item(s) get the same item for free.
- Buy item(s) get a dollar amount off per item.
- Buy item(s) get a percentage off per item.

Mix And Match

- Buy item(s) off a sale list, get another from the same sale list free.
- Buy item(s) off a sale list, get a dollar amount off another item from the same sale list.
- Buy item(s) off a sale list, get a percentage off another item from the same sale list.

Buy One, Get Another

- Buy item(s) off a sale list, get another from second sale list free.
- Buy item(s) off a sale list, get a dollar amount off another item from a second sale list.
- Buy item(s) off a sale list and get a percentage off another item from a second sale list.





Benefits of BOGO sales

- Gets more people in your store.
- Provides upsell opportunities.
- Helps stimulate new customer acquisition.
- Often increases average ticket sale price.
- Gives your store a competitive edge.
- Helps clear out season merchandise.

"Everyone loves a bargain"





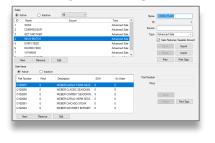
How does a BOGO sale work?

- Offering your customers, a buy one item then get a second one at a percentage or dollar amount discount, can improve your profit margins by increasing the quantity sold.
- For example, a BOGO of Buy One, Get One at 50% offers you the ability to sell more products, which increases your GMROI by increasing your turns, plus customers often purchase blind items and impulse items, which can increase your average sale price leading to higher profit margin.



How BOGO sales work in Paladin

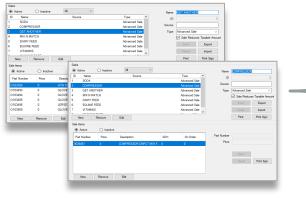
Needs only a single sale list



Buy One, Get One

Mix And Match

Requires two different sale lists



Buy One, Get Another

What is a **Sale List**? A sale list contains each of the products you wish to put on sale or promotion.

What is a **Pricing Plan**? A pricing plan determines the rules and the type of sale or promotion.

Although a **Pricing Plan** can be used without the need for a Sale List, a sale list is required for all BOGO type sales.



BOGO template examples





Description: This is an optional text field that would be displayed during the invoicing process to describe the sale to the cashiers and customers. It would

also be displayed on the customers' receipts. This field can hold 25 characters.

Buy 3 at list price and get 3 more free ~Buy 6 and Get 50% Off~

| | | | | | | | _ | Respect min margin | Go to | Sale | Advanced Settings |
|---------------------------------------|--------------|------------------|------|--------------------------------|-------------|---------------------------|------|-----------------------------|--------------|------|--|
| Active | Inactive All | ~ | | | Name | SODA | | Sale List Range Start | 1 | | Enable Advanced Settings 🗹 |
| ID Name | | Source | | Туре | ID | | -> ' | Sale List Range End | 1 | | Sale Type Buy One Get One 🕟 |
| 1 SODA 2 COMPRESS | OP | | | Advanced Sale Advanced Sale | Source | | | Dept Number Range Start | 0 | | |
| 3 GET ANOTH | | | | Advanced Sale | Туре | Advanced Sale 🗸 🗸 | | Dept Number Range End | 999999999 | | |
| 4 MIX N MATC | H | | | Advanced Sale | | Sale Reduces Taxable Amou | Int | Class Number Range Start | 0 | | When a Customer Buys 3 item |
| 5 DAIRY FEED | | | | Advanced Sale | | Save Export | | Class Number Range End | 999999999 | | The Customer Receives a Discount on 3 item |
| 6 EQUINE FEE 7 VITAMINS | ED . | | | Advanced Sale Advanced Sale | | Reset Import | | ubclass Number Range Start | | | Discount Type Free |
| | | | | | | Print Print Sign | | Subclass Number Range End | 999999999 | | |
| | emove Edit | | | | | Think Sight | | Supplier Number Range Start | 0 | | Sale Limitations Max Qty of Items Discounted ~ |
| Sale Items Active | O Inactive | | | | | | | Supplier Number Range End | 999999999 | | Limit Quantity 100 |
| Part Number | - | | 0011 | On Order | Part Number | | | Date Range | | | |
| | | | SOH | | Price | | | Date Range Start | 14-May-24 | | |
| SODA | 0 SODA DR | INK GLASS BOTTLE | 0 | 0 | | | | Date Range End | | | |
| | | | | | | Save | | Discount or Markup | | ~ | Description (Optional) BUY 6 GET 50% OFF |
| | | | | | | Reset Print Sign | 1 | Cost or Retail Price | Retail_Price | ~ | |
| | | | | | | | | Amt % | 0 | | |
| | | | | | | | | | | Save | Reset |
| New | Remove Edit | | | _ | | | | | | | |



Buy 3 at list price and get 3 more free

~Buy 6 and Get 50% Off~

| Rewards | | Customer | v | Address 2 | | | Phone |
|------------------------|--------------|-----------|-------------------------|----------------|----------|-----------------|-----------|
| Credit | | Address 1 | | City/State/Zip | | | Fax |
| Tax Def Net | Part Nu | Imber | Description | | Quantity | Price | Extension |
| | SODA SODA | 1 | SODA DRINK GLASS BOTTLE | BT | 6 | \$ 1.99 | \$ 11.94 |
| | | | BUY 6 GET 50% OFF | | -6 | 1.00 | -5.97 |
| | DEPOSIT | | DEPOSIT for item SODA | | 6 | 0.10 | 0.60 |
| | | | | | | | |
| 1 | F2 | F3 | F4 F5 F6 | F7 5 | F8 | | |
| $\langle \mathbf{S} $ | | | | | | Subtotal Tax | |
| Advanced | Add | Delete | Discount Account | Store | Checkou | Total | \$ 6.96 |



Description: This is an optional text field that would be

displayed during the invoicing process to describe the sale to the cashiers and customers. It would also be displayed on the customers' receipts. This

Buy one, get one free

| | | | | | | | tield can hold 25 characters. |
|---------------------------------------|------------|----------------------|-----|--------------------------------|-----------------------------|-------------------------------------|--|
| Sales | | | | | | Respect min margin Go to Sale | Advanced Settings |
| Active | O Inactive | All ~ | | | Name MASKING TAPE | Sale List Range Start 8 | Enable Advanced Settings 🗹 |
| ID Name 2 COMPR | ESSOR | Source | | Type ^ Advanced Sale | | Sale List Range End 8 | Sale Type Buy One Get One 🗸 |
| 3 GET AN | | | | Advanced Sale | Source | Dept Number Range Start 0 | |
| 4 MIX N M | | | | Advanced Sale | Type Advanced Sale 🗸 | Dept Number Range End 999999999 | |
| 5 DAIRY I 6 EQUINE | | | | Advanced Sale Advanced Sale | Sale Reduces Taxable Amount | Class Number Range Start 0 | When a Customer Buys 1 item(s) |
| 7 VITAMI | ١S | | | Advanced Sale | Save Export | Class Number Range End 9999999999 | The Customer Receives a Discount on 1 item(s) |
| 8 MASKIN | IG TAPE | | | Advanced Sale | Reset | Subclass Number Range Start | Discount Type Free |
| New | Remove | Edit | | | Print Print Sign | Subclass Number Range End 999999999 | |
| Sale Items Active | Inactive | | | | | Supplier Number Range Start 0 | Sale Limitations $$ Max Qty of Items Discounted $$ $$ $$ |
| Part Number | Price | Description | SOH | On Order | Part Number | Supplier Number Range End 999999999 | Limit Quantity 100 |
| 0279091 | 0 | MASKING TAPE 2'X60YD | 3 | 0 | Price | Date Range | |
| | | | | | | Date Range Start 14-May-24 | |
| | | | | | Save | Date Range End 14-May-24 | |
| | | | | | Reset Print Sign | Discount or Markup Advanced Sale 🗸 | Description (Optional) BUY ONE GET ONE FF |
| | | | | | | Cost or Retail Price Retail_Price V | |
| New | Remove | Edit | | | | Amt % 0 | |



Buy one, get one free

| Rewards | | Customer | ~ | Address 2 | | | Phone |
|--------------|--------------------|-----------|------------------------------|----------------|------------|-----------------|-----------|
| Credit | | Address 1 | | City/State/Zip | | Fax | |
| ax Def Net | Part N | umber | Description | | Quantity | Price | Extension |
| | 0279091 0279091 | 1 | MASKING TAPE 2'X60YD 3.79 | EAC | 1 2 | \$ 3.79 | \$ 7.58 |
| | | | BUY ONE GET ONE FREE | | -2 | 1.90 | -3.79 |
| | | | | | | | |
| | F2 | F3 | F4 F5 F6 | F7 | F 8 | O. ukłaście | ¢ ^ 7 |
| | | | | | | Subtotal Tax | |
| \mathbf{S} | | | | | | | |



Buy # item(s), get a percentage off per item

Description: This is an optional text field that would be

displayed during the invoicing process to describe

| Sales | | the sale to the cashiers and customers. It would also be displayed on the customers' receipts. The field can hold 25 characters. Respect min margin Go to Sale Advanced Settings | |
|--|-----------------------------|---|-------|
| Active Inactive All V | Name WITAMINS | Sale List Range Start 7 Enable Advanced Settings 🗹 | |
| ID Name Source Type | | | |
| 1 SODA Advanced Sale | ID 7 | Sale List Range End 7 Sale Type Buy One Get One V | |
| 2 COMPRESSOR Advanced Sale | Source | Dept Number Range Start 0 | |
| 3 GET ANOTHER Advanced Sale | Type Advanced Sale 🗸 | Dept Number Range End 999999999 | |
| 4 MIX N MATCH Advanced Sale | Sale Reduces Taxable Amount | | |
| 5 DAIRY FEED Advanced Sale | Save Export | Class Number Range Start 0 When a Customer Buys 1 item | sj |
| 6 EQUINE FEED Advanced Sale 7 VITAMINS Advanced Sale | | Class Number Range End 9999999999 The Customer Receives a Discount on 1 item | s) |
| 7 VITAMINS Advanced Sale | Reset | Subclass Number Range Start 0 Discount Type Percent Off 🗸 | |
| New Remove Edit | Print Print Sign | Subclass Number Range End 9999999999 Discount Percent % 50 | 1 |
| Sale Items | | | |
| Active Inactive | | Supplier Number Range Start 0 Sale Limitations Max Qty of Items Discounted V |] / |
| Part Number Price Description SOH On Order | Part Number | Supplier Number Range End 9999999999 Limit Quantity 100 | |
| B554225 0 VITA PLUS VITAMIN & MINER 2 0 | Price | Date Range | |
| B394223 U VITA PLUS VITAMIN & MINER 2 U | | Date Range Start 14-May-24 ■▼ | |
| | Save | Date Range End 14-May-24 | |
| | Reset Print Sign | Discount or Markup Advanced Sale V Description (Optional) BUY 1 GET 1 FOR 50% | 1 |
| | | Cost or Retail Price V | |
| New Remove Edit | | Amt % 0 | |

Buy one, get an additional one at 50% off



Buy # item(s), get a percentage off per item

Buy one, get an additional one at 50% off

| Rewards | Customer | | Address 2 | | | Phone | |
|-------------------|-----------|-----------------------------|----------------|----------|----------|-----------|--|
| Credit | Address 1 | | City/State/Zip | | | Fax | |
| ax Def Net Part N | lumber | Description | | Quantity | Price | Extension | |
| 2 D B554225 | 1 | VITA PLUS VITAMIN & MINERAL | EACH | 2 | \$ 47.99 | \$ 95.98 | |
| | | BUY 1 GET 1 FOR 50% OFF | | -2 | 12.00 | -23.99 | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| C F2 | F3 | F4 F5 F6 | F7 2 | F8 | Subtotal | \$ 71.9 | |



Buy # item(s) off a sale list and get another from the same sale list for free

| les | | | | | | | | |
|---|---------------------------------------|--|-------------|-------------------------|----------------------|----------------|----------------------|--|
| Active | ◯ Inactive | Ali 🗸 | | | Name | MIX N MATCH | | F |
| D Name | | Source | | Type ^ | | | 4 | |
| SODA | | | | Advanced Sale | | | | Sal |
| COMPRE | SSOR | | | Advanced Sale | Source | | | Sa |
| GET ANO | THER | | | Advanced Sale | Туре | Advanced Sale | ~ | Dept Nu |
| MIX N MA | | | | Advanced Sale | | Sale Reduces | Taxable Amount | Dept N |
| DAIRY FE | | | | Advanced Sale | | Save | Export | |
| EQUINE F | EED | | | Advanced Sale | | 0410 | Deport | Class Nu |
| | | | | | | | | |
| VITAMINS | | | | Advanced Sale | | Reset | Import | Class N |
| VITAMINS | Remove | Edit | | Advanced Sale | | Reset Print | Import Print Sign | Class No Subclass Nu |
| | T.05 | Edit | | Advanced Sale | | | - | Subclass Nu |
| New ale Items | Remove | | | Advanced Sale | | | - | Subclass Nu Subclass No |
| New ale Items | Remove | | | ··· ··· ·· | Part Number | | - | Subclass Nu |
| New ale Items | Remove | | SOH | Advanced Sale | Part Number | | - | Subclass Nu Subclass No |
| New ale Items | Remove | | | ··· ··· ·· | Part Number Price | | - | Subclass Nu Subclass Nu Supplier Nu |
| New ale Items Active Part Number | Remove O Inactive Price | Description | 0 | On Order | | | - | Subclass Nu Subclass Nu Supplier Nu Supplier Nu |
| New ale Items Active Part Number 0102657 | Remove Inactive Price 0 | Description WEBER GARLIC PARM SEAS | 0 | On Order 0 | | | - | Subclass Nu Subclass Nu Supplier Nu Supplier Nu |
| New ale Items • Active Part Number 0102657 0102658 0102659 0102660 | Remove O Inactive Price 0 0 | Description WEBER GARLIC PARM SEAS WEBER CLASSIC SEASONIN WEBER COWBOY SEASONIN WEBER GARLIC HERB SEAS | 0 0 0 | On Order | | Print | Print Sign | Subclass Nu Subclass Nu Supplier Nu |
| New ale Items Active Part Number 0102657 0102658 0102659 | Remove O Inactive Price O O O O O O O | Description WEBER GARLIC PARM SEAS WEBER CLASSIC SEASONIN WEBER COWBOY SEASONIN | 0 0 0 | On Order 0 0 0 | | Print | - | Subclass Nu Subclass Nu Supplier Nu Supplier Nu |

Ruy 2 det any other one free - mix and match

| | | | This is an optiona displayed during the i the sale to the cashi also be displayed on | nvoicin ers and the cu | field that would ng process to o d customers. h | describe t would |
|-----------------------------|----------------------|------------------------|---|------------------------------|---|---------------------|
| Respect min margin | Go to Sale | | Advanced Settings | _ | | |
| Sale List Range Start | 4 | | Enable Advanced Settings | \checkmark | | |
| Sale List Range End | 4 | -1 | Sale Type | Mix / | And Match | |
| Dept Number Range Start | 0 | | | | | |
| Dept Number Range End | 999999999 | [| | | | |
| Class Number Range Start | 0 | | When a Customer | Buys | 2 | item(s) |
| Class Number Range End | 999999999 | $\left \right\rangle$ | The Customer Receives a Disco | unt on | 1 | item(s) |
| Subclass Number Range Start | 0 | | Discount Type | Free | | $\overline{}$ |
| Subclass Number Range End | 999999999 | | | | / | |
| Supplier Number Range Start | 0 | | Sale Limitations Max Q | y of Ite | ems Discounte | ed 🗸 |
| Supplier Number Range End | 999999999 | | Limit Quantity | 100 | | |
| Date Range | | | | | | |
| Date Range Start | 14-May-24 | | | | | |
| Date Range End | 14-May-24 | | | | | |
| Discount or Markup | Advanced Sale \lor | | Description (Optional) | MIX | BUY 2 GET | 1 FR |
| Cost or Retail Price | Retail_Price ~ | | | | | |
| Amt % | 0 | | | | | |



Buy # item(s) off a sale list, get another from the same sale list free

Buy 2, get another one free ~ Mix and Match ~

| Invoice / Quote | Checko | ut | 1 | | | Cancel 🗵 | |
|-----------------|------------------------------|---|-----------------------------|------------|----------|------------|--|
| Rewards | Customer | ~ | Address 2 | | | Phone | |
| Credit | Address 1 | | City/State/Zip | | | Fax | |
| Tax Def Net P | Part Number | Description | - | Quantity | Price | Extension | |
| ☑ □ □ 010 | 2657 | WEBER GARLIC PARM SEASO | NING EA | сн 2 | \$ 6.29 | \$ 12.58 ^ | |
| 0 0 O10 | 2657 | 6.29 | | | | | |
| | | MIX BUY 2 GET 1 FREE | | -2 | 0.00 | 0.00 | |
| | 2658 3 | WEBER CLASSIC SEASONING 6.29 | 3.4 EA | сн 1 | \$ 6.29 | \$ 6.29 | |
| | | MIX BUY 2 GET 1 FREE | | -1 | 6.29 | -6.29 | |
| SOH ORD | | | | | | | |
| F1 F2 | F3 | F4 F5 F6 | 6 F7 | F8 | Subtotal | \$ 12.58 | |
| | | ⁽¹⁾ ⁽²⁾ | | | Tax | \$ 0.75 | |
| | Add Delete Note Line Item | | Store nsaction Stock Che | ck Checkou | it Total | \$ 13.33 | |



Buy # item(s) off a sale list and get another from second sale list free

Buy a compressor and get your choice of a free pair of gloves

| Sales | | | | Description: This is an optional text field that would be displayed during the invoicing process to describe |
|---|--------------------------------|-----------------------------|-------------------------------------|--|
| ● Active | Name GET ANOTHER | | | the sale to the cashiers and customers. It would |
| ID Name Source | Type ^ ID | 3 | | also be displayed on the customers' receipts. This field can hold 25 characters. |
| 1 SODA | Advanced Sale | | | |
| 2 COMPRESSOR Sales | | | Respect min margin Go to Sale | Advanced Settings |
| GET ANOTHER MIX N MATCH | ve All ~ | Name COMPRESSOR | Sale List Range Start 2 | Enable Advanced Settings 🔽 |
| 5 DAIRY FEED ID Name | Source Type | | Sale List Range End 3 | Sale Type Buy One Get Anothe |
| 6 EQUINE FEED 1 SODA | Advanced Sale | Source | | |
| 7 VITAMINS 2 COMPRESSOR | Advanced Sale | | Dept Number Range Start 0 | "Buy One" Sale List Id 2 |
| New Remove Edit 4 MIX N MATCH | Advanced Sale | Type Advanced Sale ~ | Dept Number Range End 999999999 | "Get Another" Sale List Id 3 |
| | Advanced Sale Advanced Sale | Sale Reduces Taxable Amount | Class Number Range Start 0 | When a Customer Buys 1 item(s) |
| Sale items | Advanced Sale | Save Export | | |
| Active O Inactive VITAMINS | Advanced Sale | Reset Import | Class Number Range End 999999999 | The Customer Receives a Discount on 1 item(s) |
| Part Number Price Descr | | Print Print Sign | Subclass Number Range Start 0 | Discount Type Free 🗸 🗸 |
| O103165 0 HTH F New Remove | Edit | | Subclass Number Range End 999999999 | |
| 0103493 0 GLOVE Sale Items | | | Surative Number Press Clast | |
| 0103494 0 GLOVE Active Olna | tive | | Supplier Number Range Start 0 | Sale Limitations Max Qty of Items Discounted |
| 0103495 0 GLOVE Part Number Price | Description SOH On Order | Part Number | Supplier Number Range End 999999999 | Limit Quantity 100 |
| 0103496 0 JERSE 0103496 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | COMPRESSOR CMPCT M18 F 0 0 | Price | Date Range | |
| | | | Date Range Start 14-May-24 | |
| New Remove Edit | | Save | | |
| | | | Date Range End 14-May-24 | |
| | | Reset Print Sign | Discount or Markup Advanced Sale 🗸 | Description (Optional) BUY COMP GET FREE |
| | | | Cost or Retail Price Retail_Price V | |
| New Remove | Edit | | Amt % 0 | |



Buy # item(s) off a sale list, get another from second sale list for free

Buy a compressor and get your choice of a pair of gloves for free

| Rewards Credit | | Customer Address 1 | | | | ddress 2 State/Zip | | | Phone Fax | |
|---------------------|--------------------|-----------------------|----------------------|-------------|----------|-----------------------|----------|-----------------|--------------|-----------------|
| ax Def Net ☑ □ □ | Part Nu | umber | | Descript | ion | | Quantity | Price | Ext | tension |
| | 3639481 3639481 | 1 | COMPRESSOF 379.99 | R CMPCT M1 | 8 FUEL 2 | EACH | 1 | \$ 379.99 | \$ | 379.99 |
| 2 🗆 🗆 0 0 | O103493 O103493 | 2 | GLOVE LO PR 15.49 | OFILE AUTO | L | EACH | 1 | \$ 15.49 | \$ | 15.49 |
| | | | BUY COMP GE | ET FREE GLO | OVES | | -1 | 15.49 |) | -15.49 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 9 | F2 | F3 | F4 | F5 | F6 | F7 | F8 | Subtotal Tax | | 379.99 22.80 |
| Advanced | Add Note | Delete | Discount | Account | Store | | Checkou | Total | - | 402.79 |



Buy # item(s) off a sale list and get a percentage off another item from a second sale list

| Buy one get any oth | er for 20% of | f | | Description: This is an optional text field that would be displayed during the invoicing process to describe |
|---|--------------------------------|-----------------------------|--------------------------------------|---|
| Sales All ID Name Source Type | Name DAIRY FEED | | | the sale to the cashiers and customers. It would also be displayed on the customers' receipts. This field can hold 25 characters. |
| | ced Sale | 5 | Respect min margin Go to S | Sale Advanced Settings |
| 3 GET ANOTHER | Source | | Sale List Range Start 5 | Enable Advanced Settings |
| 4 MIX N MATCH Sales | | | Sale List Range End 6 | Sale Type Buy One Get Anethe √ |
| 5 DAIRY FEED | Nat | ame EQUINEFEED | | |
| 6 EQUINE FEED ID Name Source | Туре ^ | | Dept Number Range Start 0 | "Buy One" Sale List Id 5 |
| 7 VITAMINS 1 SODA 8 MASKING TAPE 2 COMPRESSOR | Advanced Sale Sour | urce | Dept Number Range End 999999999 | "Get Another" Sale List Id 6 |
| 3 GET ANOTHER | | ype Advanced Sale V | Class Number Range Start 0 | When a Customer Buys 1 item(s) |
| New Remove 4 MIX N MATCH | Advanced Sale | Sale Reduces Taxable Amount | Class Number Range End 999999999 | The Customer Receives a Discount on 1 item(s) |
| Sale Items 5 DAIRY FEED | Advanced Sale | Save Export | | |
| Active Active C | Advanced Sale Advanced Sale | Reset Import | Subclass Number Range Start 0 | Discount Type Percent Off V |
| Part Number Pric | | Print Print Sign | Subclass Number Range End 9999999999 | Discount Percent % 20 |
| 95172 0 New Remove Edit | | rnnt rnnt Sign | Supplier Number Range Start 0 | Sale Limitations Max Qty of Items Discounted V |
| 95173 0 Sale Items 95174 0 • Active O Inactive | | | Supplier Number Range End 999999999 | |
| 95177 0 | Part Num | | | Limit Quantity 100 |
| 95180 0 Part Number Price Description | SOH On Order | | Date Range | |
| 95225 0 2276 0 PURINA ANTLERMAX DEE | R U U | Price | Date Range Start 14-May-24 | |
| 41880 0 PURINA HEALTHY EDGE S | | | Date Range End 14-May-24 | |
| New Remo 48043 0 PURINA QUICK DRAW DE 3004993-103 0 PURINA GOAT MINERAL 2 | | Save | | |
| 3004993-103 0 PORINA GOAT MINERAL 2 3006182-506 0 PURINA OMOLENE 300 | 0 0 | Reset Print Sign | Discount or Markup Advanced Sale | Description (Optional) BUY DAIRY GET EQUII |
| | | | Cost or Retail Price Retail_Price | × |
| New Remove Edit | | | Amt % 0 | |
| | | | | |



Buy # item(s) off a sale list and get a percentage off another item from a second sale list

Buy one get any other for 20% off

| Rewards Credit | | istomer Idress 1 | ✓ | Address 2 City/State/Zip | | | Phone Fax | |
|---|----------------|---------------------|------------------------------|-----------------------------|----------|-----------------|--------------|---------------|
| Γax Def Net ☑ □ □ | Part Numbe | er | Description | | Quantity | Price | Exter | nsion |
| | 95172 95172 | - 1 - | CF EGG LAYER CR 50# 16.50 | BG | 1 | \$ 16.50 | \$ | 16.50 |
| ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓< | 48043 48043 | 2 | PURINA QUICK DRAW DEER BLO | DCK BG | 1 | \$ 17.49 | \$ | 17.49 |
| | | | BUY DAIRY GET EQUINE 20%O | | -1 | 3.49 | | -3.49 |
| | | | | | | | | |
| | F2 F3 | | F4 F5 F6 | 5 7 | F8 | Subtotal Tax | | 30.50 1.83 |
| Advanced Lookup | Add | Delete Line Item | | ore action Stock Check | Checkout | Total | | 32.33 |



Buy # item(s) off a sale list and get a dollar amount off another item from the same sale list

Respect min margin

Go to Sale

Advanced Settings

Description: This is an optional text field that would be displayed during the invoicing process to describe the sale to the cashiers and customers. It would

also be displayed on the customers' receipts. This field can hold 25 characters.

Buy 1 for \$1.99 each or 6 for \$4.99 ~ Mix and Match ~

| | | \sim IVIIX | anu | Match | | | | Sale List Range Start | 9 | Enable Advanced Settings 🔽 |
|--------------------|-----------------|----------------------------------|-----|--------------------------------|-----------------|----------------------|---|-----------------------------|----------------|--|
| Sales | | | | | | | | Sale List Range End | 9 | Sale Type Mix And Match 🗸 |
| Active ID Name | | All ~ | | Туре | Name COKE | 0 | | Dept Number Range Start | 0 | |
| | NOTHER MATCH | I | | Advanced Sale Advanced Sale | Source | 9 | ~ | Dept Number Range End | 999999999 | |
| | FEED | | | Advanced Sale Advanced Sale | Type Advanced S | ile ~ | | Class Number Range Start | 0 | When a Customer Buys 1 item(s) |
| 6 EQUI 7 VITA | IE FEED | | | Advanced Sale Advanced Sale | | uces Taxable Amount | | Class Number Range End | 999999999 | The Customer Receives a Discount on 5 item(s) |
| 8 MASH 9 COKE | ING TAPE | | | Advanced Sale | Save | Export | | Subclass Number Range Start | 0 | Discount Type Dollar Off Item 🗸 |
| New | Remove | Edit | | Advanced Sale | Reset Print | Import Print Sign | | Subclass Number Range End | 999999999 | Discount Amount \$ 1.39 |
| Sale Items | Nelliove | Euit | | | | | | Supplier Number Range Start | 0 | Sale Limitations Max Qty of Items Discounted 🧹 |
| Active | O Inactive | | | | | | | Supplier Number Range End | 999999999 | Limit Quantity 100 |
| Part Numbe | Price | Description | SOH | On Order | Part Number | | | Date Range | | |
| COKE1 | 0 | COKE 12 OZ | 2 | 0 | Price | | | Date Range Start | 15-May-24 | |
| COKE2 COKE3 | 0 | PEPSI 12 OZ MOUNTAIN DEW 12oz | 2 | 0 | Save | | | Date Range End | 15-May-24 | |
| COKE4 | 0 | DR. PEPPER | 2 | 0 | | | | Discount or Markup | | |
| COKE5 | 0 | ROOT BEER 120Z | 2 | 0 | Reset | Print Sign | | Discount of Markup | Advanced Sale | Description (Optional) \$1.99EA OR 6 FOR \$4.5 |
| COKE6 | 0 | DIET COKE 120Z | 2 | 0 | | | | Cost or Retail Price | Retail_Price 🗸 | |
| New | Remove | Edit | | | | | | Amt % | 0 | |



Buy # item(s) off a sale list and get a dollar amount off another item from the same sale list

Sub

Sub

Buy 1 for \$1.99 each or 6 for \$4.99 ~ Mix and Match ~

Formula: 6 x 1.99 = 11.94 retail price 11.94 - 4.99 = 6.95 discount needed 6.95 / 5 = 1.39 discount amount

| | | | displayed during th the sale to the ca also be displayed (| e in shie on th | rs and customers. It would ne customers' receipts. This | |
|------------------------|---|---|--|---|---|---|
| Got | o Sale | | Advanced Settings | | | |
| 9 | | | Enable Advanced Settin | gs | | |
| 9 | | | Sale Typ | be | Mix And Match 🗸 | |
| 0 | | | | | | |
| 999999999 | | | | | | |
| 0 | | / | When a Custon | ner E | Buys 1 item(s) | |
| 999999999 | | | The Customer Receives a Dis | cour | nt on 5 item(s) | \mathcal{I} |
| 0 | | | Discount Typ | e | Dollar Off Item 🗸 | |
| 999999999 | | | Discount Amount | \$ | 1.39 | |
| 0 | | | Sale Limitations Max | Qty | of Items Discounted \smallsetminus | |
| | | | | | | |
| 999999999 | | | Limit Quanti | ty | 100 | |
| 999999999 | | | Limit Quanti | ty | 100 | |
| | | | Limit Quanti | ty | 100 | |
| | • | | Limit Quanti | ty | 100 | |
| 15-May-24 | | | Limit Quanti Description (Option | - | \$1.99EA OR 6 FOR \$4.5 | |
| 15-May-24 15-May-24 | | | | - | | |
| | 9 9 0 9999999999 0 9999999999 0 99999999 | 9 9 0 9999999999 0 9999999999 0 99999999 | 9 9 0 9999999999 0 9999999999 0 99999999 | the sale to the ca also be displayed of field car Go to Sale Advanced Settings P Bable Advanced Setting Enable Advanced Setting Sale Typ O Sale Typ O Uhen a Custom 999999999 Discount Typ 999999999 Discount Amount Discount Amount Discount | the sale to the cashie also be displayed on the field can hold Go to Sale Advanced Settings B Sale Type C Sale Type C Sale Type C When a Customer B Secourt Type S Sourt Type S Sourt Type S Sourt Type S S S S S S S S S S S S S S S S S S S | 9 Enable Advanced Settings 9 Sale Type 9 Sale Type 0 999999999 0 When a Customer Buys 1 item(s) 999999999 The Customer Receives a Discount on 0 Discount Type 999999999 Discount Amount \$ 1.39 |

Description



Buy # item(s) off a sale list and get a dollar amount off another item from the same sale list

Buy 1 for \$1.99ea or buy any 6 for \$4.99 ~ Mix and Match ~

| Invoice / (| Quote | Checko | ut | | | | Cancel |
|----------------------|-------------|---------------------|--------------------------|-----------------------------|----------|----------|-----------|
| Rewards | | Customer | ~ | Address 2 | | | Phone |
| Credit | | Address 1 | | City/State/Zip | | | Fax |
| Tax Def Net ☑ □ □ | Part Nu | umber | Description | | Quantity | Price | Extension |
| | COKE1 | 1 | COKE 12 OZ | EACH | 4 | \$ 1.99 | \$ 7.96 |
| 2 0 | COKE1 | | 1.99 | | | | |
| | | | \$1.99EA OR 6 FOR \$4.99 | | -4 | 1.04 | -4.17 |
| | COKE3 | 3 | MOUNTAIN DEW 12oz | EACH | 2 | \$ 1.99 | \$ 3.98 |
| 2 0 | COKE3 | 3 | 1.99 | | | | |
| | | | \$1.99EA OR 6 FOR \$4.99 | | -2 | 1.39 | -2.78 |
| SOH ORD | | | | | | | |
| | F2 | F3 | F4 F5 F6 | ^{F7} | F8 | Subtotal | |
| | | | | | | Тах | |
| Advanced Lookup | Add Note | Delete Line Item | | tore saction Stock Check | Checkout | t Total | \$ 5.29 |



| | | | | | _ |
|--------|---------------|----------------|------------|---|---|
| | Ra | tr | <i>i</i> / | h | |
| | | U | X | π | Ć |
| | | | | | |
| Name | DAIRY FEED | | | | |
| ID | | 5 | | | |
| Source | | | | | |
| Туре | Advanced Sale | ~ | | | |
| | Sale Reduce | es Taxable Amo | unt | | |
| | Save | Export | | | |
| | Reset | Import | | | |
| | Print | Print Sign | | | |

- Use the Sale List import tool when you have multiple sale items, rather than
 typing each one in manually.
- When importing, use text (.txt) format and include a header row, otherwise the first row will be skipped.
- When using Advanced Sales, sale item prices should be entered as zero.
- Always restart Paladin after editing Pricing Plans.
- Refer to the wizard prompts when creating advanced sales as they are very useful instructions.





Learn More

To learn more, see the following resources in our <u>Help Portal</u>

- Paladin Pointers: Advanced Sales BOGOs and More
- <u>Determining BOGO refund amounts</u>

Retail Science

• <u>Do You BOGO? Buy One Get One Can Jumpstart Business</u>

A recording of this webinar will be available at portal.paladinpos.com/webinars.



Where to find more information

http://portal.paladinpos.com

- Detailed written instructions are available on the Paladin Knowledge Base.
 - Knowledge Base article (KBA) instructions
 - Webinar presentations

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Next Webinar: Rich Rewards Gives Your Store a Customized Loyalty Program June 25, 2024 9am PT https://portal.paladinpos.com/webinars/



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